

# **Continental Holdings Corporation** 3703.TT

**2025 Second Quarter Earnings Conference** 

August 12th, 2025

#### **Disclaimer Statement**

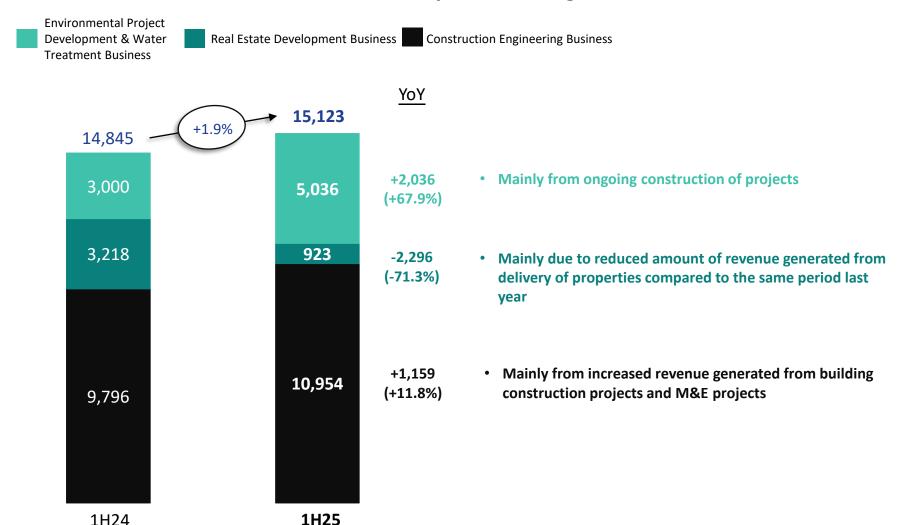
- This presentation and release contain "forward-looking statements" which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources.
- Our actual results of operations, financial condition or business prospects may differ from those
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## **Financial Results for the First Half of 2025**

Selected Items from Income Statement (In NT\$ millions unless otherwise noted)	1H25	1H24	YoY
Total Revenue	15,123	14,845	+1.9%
Gross Profit	1,551	1,877	-17.4%
Gross Margin (%)	10.3%	12.6%	-2.3 ppt
Operating Expense	1,069	1,081	-1.1%
Operating Profit	482	796	-39.5%
Operating Profit Margin (%)	3.2%	5.4%	-2.2 ppt
Non-Operating Profit and Loss	(101)	(163)	n/m
Net Income, attributable to owners of parent	330	750	-56.0%
Net Margin (%)	2.2%	5.1%	-2.9 ppt
EPS (NT\$)	0.40	0.91	-56.0%

# **Environmental Project Development & Water Treatment Business Delivered Record-High Revenue for the First Half of 2025**

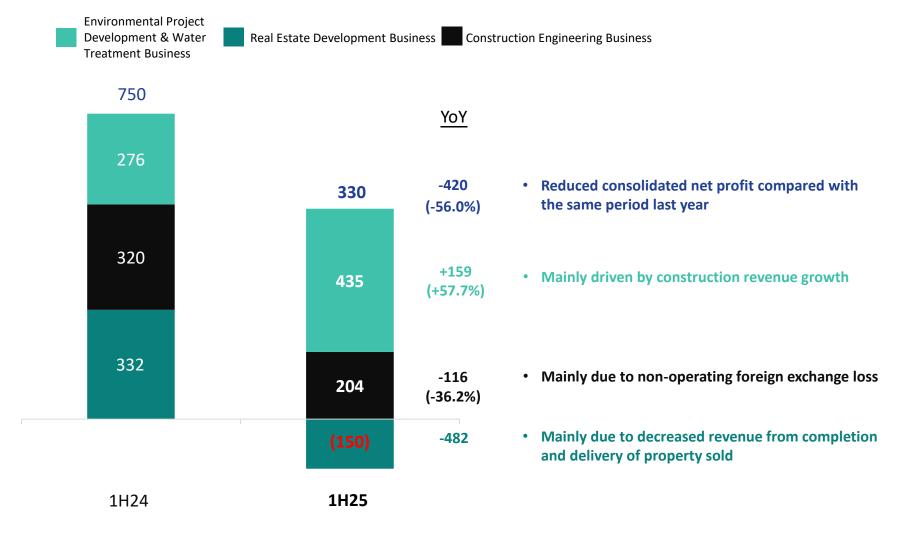
#### CHC Consolidated Revenues and Revenue by Business Segment (NT\$ M)



<sup>\*</sup>Revenue from the business segments are stand-alone revenue numbers and do not add up to CHC consolidated revenue

# **Environmental Project Development & Water Treatment Business Delivered Record-High Profit for the First Half of 2025**

#### **Net Profit of CHC and Each Business Segment (NT\$ M)**



<sup>\*</sup> Net profit denotes net profit attributable to owners of parent. Net profit of three business segments do not add up to CHC's net profit because of eliminations, OPEX, non-op, and tax for CHC standalone.

# **Consolidated Balance Sheet**

Selected Items from Balance Sheet	2025.6.30	0	2024.12.3	31	2024.6.3	0
(NT\$ M)	Amount	%	Amount	%	Amount	%
Cash and Cash Equivalents	7,753	8.1	7,084	8.1	6,482	7.9
Current Contract Assets	5,480	5.8	5,093	5.8	5,050	6.2
Account Receivable, Net	3,927	4.1	2,547	2.9	2,186	2.7
Inventories	36,191	38.0	33,580	38.4	30,239	37.0
Property, Plant and Equipment	9,735	10.2	10,421	11.9	10,252	12.5
Investment Property, Net	2,715	2.9	2,865	3.3	2,871	3.5
Intangible Assets	6,910	7.3	5,106	5.8	2,865	3.5
Long-term Accounts Receivables	7,883	8.3	7,059	8.1	6,617	8.1
Total Assets	95,218	100.0	87,391	100.0	81,808	100.0
Short-term Interest-bearing Loans	26,369	27.7	22,655	25.9	19,924	24.4
Current Contract Liabilities	13,893	14.6	10,818	12.4	8,946	10.9
Accounts and Notes Payable	7,538	7.9	6,993	8.0	6,296	7.7
Long-term Interest-bearing Loans	13,307	14.0	13,353	15.3	10,836	13.2
Total Liabilities	66,925	70.3	57,656	66.0	50,694	62.0
Total Equity	28,293	29.7	29,735	34.0	31,114	38.0

#### **Solid Revenue Backlog of Three Business Segments**

# **Construction Engineering**

# Real Estate **Development**

# Environmental Project Development & Water Treatment

NT\$**120.3B** 

5.7x of 2024 Revenues

 -NT\$5.0B QoQ, mainly due to backlog fulfillment NT\$27.2B

5.5x of 2024 Revenues

 +NT\$0.8B QoQ, mainly due to increase of sales contract signed from pre-sale of Metropolitan Village, Poetic Yard, and Green Utopia projects NT\$**59.7B** 

7.6x of 2024 Revenues

 -NT\$2.1B QoQ, mainly due to ongoing construction progress

#### Note:

- 1. Revenue backlog is as of the end of Q2, 2025; Revenues denotes each business segment's 2024 consolidated revenues.
- 2. Revenue backlog for Real Estate Development Business includes signed contracts to close and revenues to be recognized under percentage of completion method.
- 3. Revenue backlog for Environmental Project Development & Water Treatment Business is calculated based on contract terms and project status. Actual recognized revenue amount may vary based on final execution for each project.

#### **Construction Engineering Business – Major Projects in 2025**



#### **Civil Construction - MRT**

Taoyuan MRT Green Line (GC01)

Taipei MRT Circular Line (CF680C)

Taoyuan MRT Green Line (GC03)

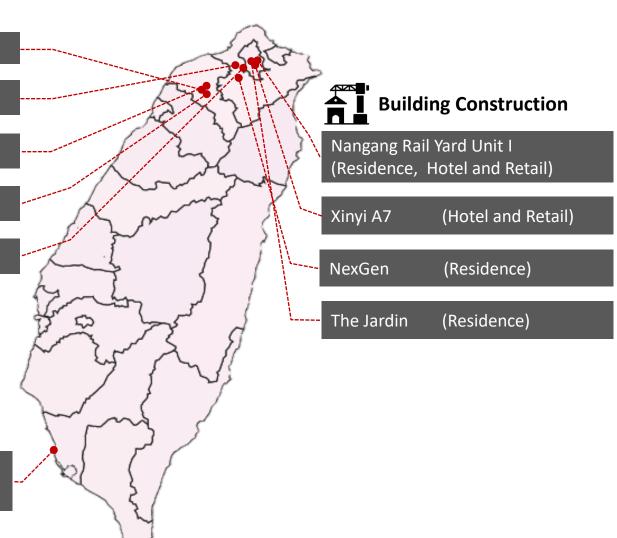
Taoyuan Railway Underground (CJ17)

Taipei MRT Wanda Line (CQ840)



Civil Construction – Harbor/Marine

Ministry of National Defense – Cross Harbor Tunnel (N-WH Project)



## Residential Project Pipeline – Completed and Ready for Sale



<sup>\*</sup> The complex building consists of residential housing on the east side (SERIF) and a hotel on the west side, with retail spaces on the ground level. The project is owned by CDC subsidiary which CDC holds 70.88% stake.

## Residential Project Pipeline – to be Delivered in 2025 - 2028

Ducinet Name	Lasakian	-	Target Sales		Estimated Timeline <sup>2</sup>			
Project Name	Location	Туре	<b>Value¹</b> (NT\$)	2025	2026	2027	2028	
Arranging New Asia Solo Bay <sup>3</sup>	Kaohsiung	Residence/Hotel (Hotel Nikko)	3.51B	Handover in progress				
Duan Mei	New Taipei	Residence	0.46B	V				
Sensuous Garden	Taipei	Residence/Hotel (Hyatt Centric)	4.30B	V				
Belle Époque⁴	Taichung	Residence/Office	4.24B	V				
Prologue Eternal	Taipei	Residence	4.19B		V			
The Lantern Bangsar⁵	Kuala Lumpur, Malaysia	Residence	MYR 0.19B		V			
Metropolitan Village	Taipei	Residence	3.56B			V		
Green Utopia	Taichung	Residence	4.01B			V		
Heng Mu	New Taipei	Residence	5.28B				V	
Poetic Yard	New Taipei	Residence	4.46B				V	

<sup>1. (1)</sup> Target sales value represents the total amount for JV and subsidiary-owned projects, and the portion attributable to CDC for other projects.

<sup>(2)</sup> Actual amounts for sold-out projects; estimated sales value for others.

<sup>2.</sup> Denotes the year in which the project would start handover and recognize revenues.

<sup>3.</sup> Owned by JV between Daiwa House Group (Japan) (65%) and CDC (35%)

<sup>4.</sup> Denotes the estimated value of residential properties. Sales revenue for commercial properties is recognized based on the completion percentage method.

<sup>5.</sup> Owned by CDC subsidiary which CDC holds 60% stake.

# Residential Project Pipeline – to be Delivered in 2029 and Later

Location	Land Lot	Located Area	Target Sales Value*
Taipei City	Yaxiang Section, Xinyi District	Current site of Taipei Children Welfare Center	4.95B
	Nangang Section, Nangang District	Near MRT Nangang Software Park Station	6.37B Planned Launch 2025
	Xuefu Section, Daan District	located at <i>Dunhua South Road</i> Area	15.40B
	Fuxing Section, Daan District	located at <i>Zhongxiao Sogo Shopping</i> Area	0.93B Planned Launch 2025
New Taipei City	Changti Section, Yonghe District	Sec. 3, Huanhe E. Rd., facing Xindian River	Planning
Hsinchu County	Daxue Section, Zhubei City	Near Far Eastern Department Store Zhubei Branch	7.94B Planned Launch 2025
Hsinchu City	Guanghua Section, North District	Near Performing Arts Center of the Cultural Affairs Bureau, Hsinchu City	Planning
	Dagui Section, Beitun District	Located in <i>Dakeng Scenic</i> Area	Planning
Taichung City	Fengxi Section, Nantun District	Near Fengle Sculpture Park	4.67B Planned Launch 2025
,	Zhouji Section, Beitun District	Near CHC's residential project <i>Green Utopia</i> and <i>Sizhangli Park</i>	Planning
Kaohsiung City	Houjin Section, Qianjin District	Current site of Ambassador Hotel Kaohsiung	Planning

 $<sup>\ ^*</sup>$  Target sales value represents value of the project that is allocated to CDC.

## **Commercial Project Pipeline**



Humble Boutique Hotel<sup>1</sup>
Taipei, Taiwan
In operation



Hotel Nikko<sup>3</sup>
Kaohsiung, Taiwan
In operation



Timbri Hotel<sup>2</sup>
San Francisco, CA, USA
In operation



Dazhi Commercial Building<sup>4</sup>
Taipei, Taiwan
Expected completion in 2027



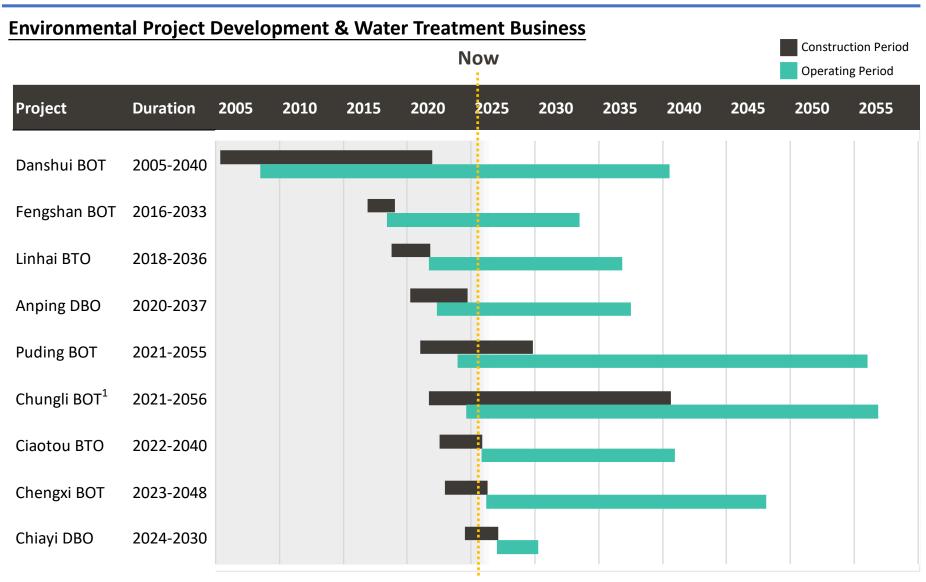
Capri by Fraser<sup>2</sup>
Kuala Lumpur, Malaysia
In operation



Daan District
Office Building<sup>5</sup>
Taipei, Taiwan
Expected completion in 2029

- 1. Leased to My Humble House Group for rental income.
- 2. Owned by CDC subsidiaries and operated under the brands of Curio Collection by Hilton and Capri by Fraser respectively. CDC owns 70.88% and 55% stake in each project company respectively.
- 3. Owned by JV between Daiwa House Group (Japan) (65%) and CDC (35%) and managed by Hotel Nikko.
- 4. The land for development project is owned by CDC Commercial Development Corporation (CCD), a subsidiary of CDC, which CDC owns 80.65% stake. CDC and CCD jointly develop this project. CDC(including CCD ownership percentage) is expected to receive 89% of the total project value upon completion.
- 5. National Housing and Urban Regeneration Center(HURC) is the implementer, and CDC is the investor. The office building owned by HURC will be entrusted to management for 20 years.

## 6 Projects in Operation Contribute to Stable Revenue Stream

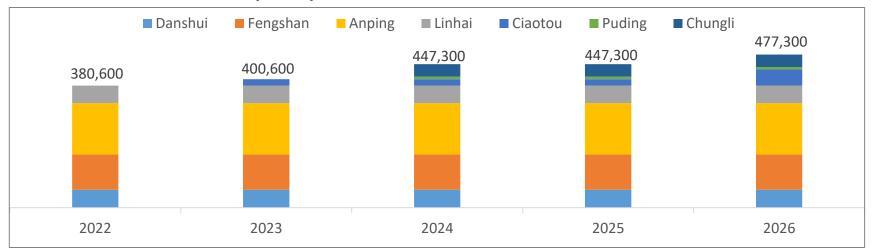


<sup>1.</sup> The first phase of Chungli BOT project has been completed and has officially commenced operations.

# Delivering Stable and High-Quality Water Treatment Capacity, Ciaotou Project to Further Enhance Capacity by 2026

#### **Environmental Project Development & Water Treatment Business**

#### **Wastewater Treatment (CMD)**



#### **Reclaimed Water Supply (CMD)**



<sup>\*</sup> The volumes of wastewater treatment and reclaimed water supply are design capacities, rather than actual treatment or supply volumes. 2026 volume is the estimated designed capacity upon new project completion.



## **CONTINENTAL** 欣陸投控 HOLDINGS CORPORATION

(3703.TW)

Https://www.continental-holdings.com ir@continental-holdings.com +886-2-2700-4509