

Continental Holdings Corporation 3703.TT

2025 First Quarter Earnings Conference
May 12th, 2025

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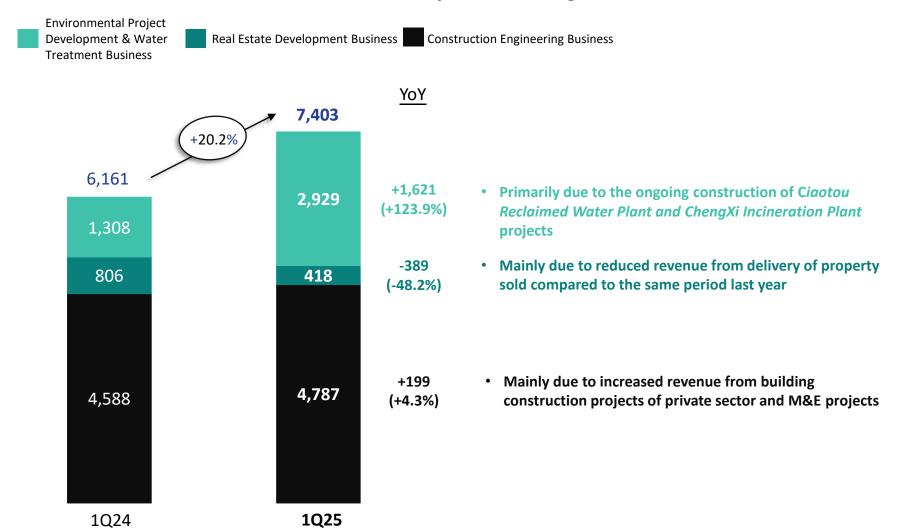
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Financial Results for the First Quarter of 2025

| Selected Items from Income Statement (In NT\$ millions unless otherwise noted) | 1Q25 | 1Q24 | YoY |
|--|-------|-------|----------|
| Total Revenue | 7,403 | 6,161 | +20.2% |
| Gross Profit | 752 | 563 | +33.6% |
| Gross Margin (%) | 10.2% | 9.1% | +1.1 ppt |
| Operating Expense | 547 | 501 | +9.3% |
| Operating Profit | 204 | 62 | +229.6% |
| Operating Profit Margin (%) | 2.8% | 1.0% | +1.8 ppt |
| Non-Operating Profit and Loss | (144) | (93) | n/m |
| Net Income, attributable to owners of parent | 40 | 97 | -58.8% |
| Net Margin (%) | 0.5% | 1.6% | -1.1 ppt |
| EPS (NT\$) | 0.05 | 0.12 | -58.8% |

Environmental Project Development & Water Treatment Business Delivered Record-High Revenue for the First Quarter of 2025

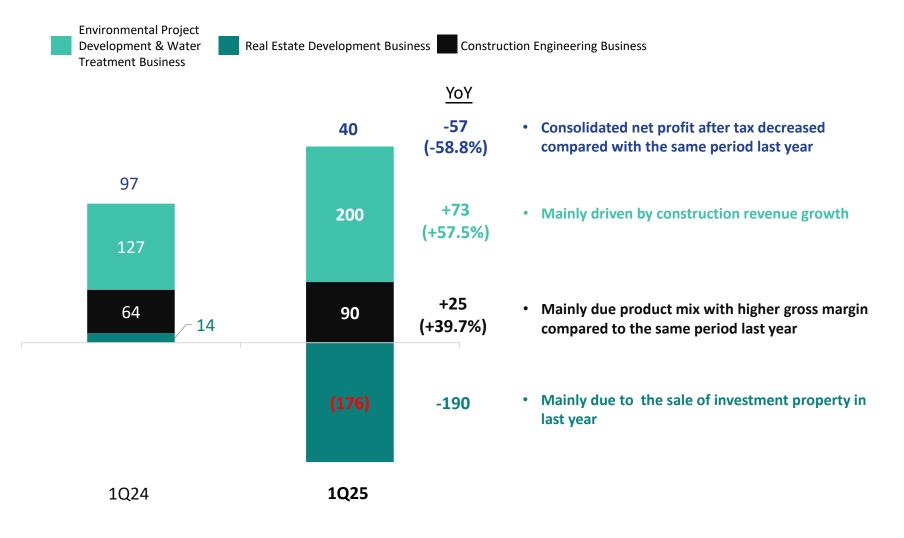
CHC Consolidated Revenues and Revenue by Business Segment (NT\$ M)



^{*}Revenue from the business segments are stand-alone revenue numbers and do not add up to CHC consolidated revenue

Environmental Project Development & Water Treatment Business Delivered Record-High Profit for the First Quarter of 2025

Net Profit of CHC and Each Business Segment (NT\$ M)



^{*} Net profit denotes net profit attributable to owners of parent. Net profit of three business segments do not add up to CHC's net profit because of eliminations, OPEX, non-op, and tax for CHC standalone.

Consolidated Balance Sheet

| Selected Items from Balance Sheet | 2025.3.3 | L | 2024.12.3 | 31 | 2024.3.3 | 1 |
|-----------------------------------|----------|-------|-----------|-------|----------|------|
| (NT\$ M) | Amount | % | Amount | % | Amount | % |
| Cash and Cash Equivalents | 5,713 | 6.3 | 7,084 | 8.1 | 5,932 | 7.4 |
| Current Contract Assets | 5,488 | 6.0 | 5,093 | 5.8 | 5,480 | 6.8 |
| Account Receivable, Net | 3,137 | 3.4 | 2,547 | 2.9 | 2,924 | 3.6 |
| Inventories | 35,720 | 39.3 | 33,580 | 38.4 | 31,042 | 38.7 |
| Property, Plant and Equipment | 10,450 | 11.5 | 10,421 | 11.9 | 9,744 | 12.2 |
| Investment Property, Net | 2,862 | 3.1 | 2,865 | 3.3 | 3,277 | 4.1 |
| Intangible Assets | 6,364 | 7.0 | 5,106 | 5.8 | 2,175 | 2.7 |
| Long-term Accounts Receivables | 7,377 | 8.1 | 7,059 | 8.1 | 6,183 | 7.7 |
| Total Assets | 90,997 | 100.0 | 87,391 | 100.0 | 80,196 | 100 |
| Short-term Interest-bearing Loans | 26,390 | 29.0 | 22,655 | 25.9 | 20,451 | 25.5 |
| Current Contract Liabilities | 10,998 | 12.1 | 10,818 | 12.4 | 8,501 | 10.6 |
| Accounts and Notes Payable | 6,788 | 7.5 | 6,993 | 8.0 | 6,037 | 7.5 |
| Long-term Interest-bearing Loans | 12,202 | 13.4 | 13,353 | 15.3 | 9,715 | 12.1 |
| Total Liabilities | 61,831 | 67.9 | 57,656 | 66.0 | 50,049 | 62.4 |
| Total Equity | 29,166 | 32.1 | 29,735 | 34.0 | 30,147 | 37.6 |

Recap of Recent Business Development

Real Estate Development Business

 Announced the disposal of a land located at Linzi Section, Tamsui District, New Taipei City in March.

| Subject of Disposal | 21 land lots in No.148, Linzi Section, Tamsui District, New Taipei City |
|--------------------------------|--|
| Land Area | 22,323 Square Meters |
| Total Transaction Amount | NT\$ 554 Million |
| Estimated Gain on Disposal | NT\$ 356 Million |
| Estimated Recognition Timeline | Scheduled for Completion This Year |

Solid Revenue Backlog of Three Business Segments

Construction Engineering

Real Estate **Development**

Environmental Project Development & Water Treatment

NT\$**125.3B**

6.0x of 2024 Revenues

 -NT\$4.5B QoQ, mainly due to backlog fulfillment NT\$26.4B

5.4x of 2024 Revenues

• -NT\$0.3B QoQ

NT\$**61.8B**

7.9x of 2024 Revenues

 -NT\$2.9B QoQ, mainly due to ongoing construction progress

Note:

- 1. Revenue backlog is as of the end of Q1, 2025; Revenues denotes each business segment's 2024 consolidated revenues.
- 2. Revenue backlog for Real Estate Development Business includes signed contracts to close and revenues to be recognized under percentage of completion method.
- 3. Revenue backlog for Environmental Project Development & Water Treatment Business is calculated based on contract terms and project status. Actual recognized revenue amount may vary based on final execution for each project.

Construction Engineering Business – Major Projects in 2025



Civil Construction - MRT

Taoyuan MRT Green Line (GC01)

Taipei MRT Circular Line (CF680C)

Taoyuan MRT Green Line (GC03)

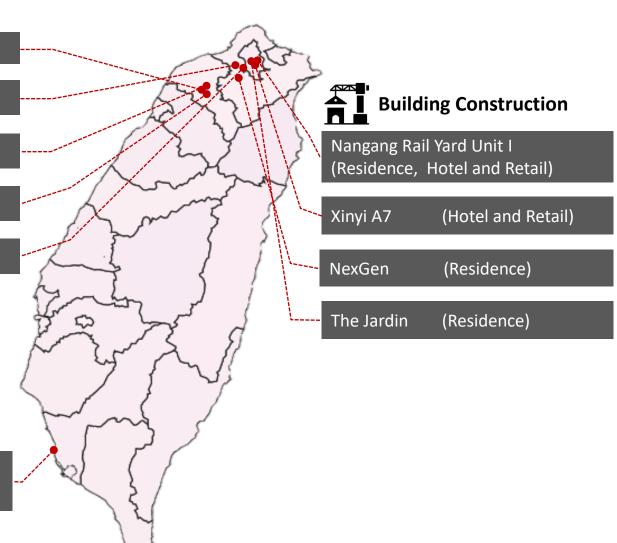
Taoyuan Railway Underground (CJ17)

Taipei MRT Wanda Line (CQ840)



Civil Construction – Harbor/Marine

Ministry of National Defense – Cross Harbor Tunnel (N-WH Project)



Residential Project Pipeline – Completed and Ready for Sale



55 Timeless Taipei City



Treasure Garden
Taichung City



La Bella Vita
Taichung City



SERIF*
San Francisco, CA, USA

^{*} The complex building consists of residential housing on the east side (SERIF) and a hotel on the west side, with retail spaces on the ground level. The project is owned by CDC subsidiary which CDC holds 70.88% stake.

Residential Project Pipeline – to be Delivered in 2025 - 2028

| Duction Nove | Lasakian | | Target Sales | Estimated Timeline ² | | | |
|---|---------------------------|------------------------------------|--------------|---------------------------------|------|------|------|
| Project Name | Location | Type Value ¹ (NT\$) | | 2025 | 2026 | 2027 | 2028 |
| Arranging New Asia Solo Bay ³ | Kaohsiung | Residence/Hotel (Hotel Nikko) | 3.51B | Handover in progress | | | |
| Duan Mei | New Taipei | Residence | 0.46B | V | | | |
| Sensuous Garden | Taipei | Residence/Hotel (Hyatt Centric) | 4.30B | V | | | |
| Belle Époque⁴ | Taichung | Residence/Office | 4.24B | V | | | |
| Prologue Eternal | Taipei | Residence | 4.19B | | V | | |
| The Lantern Bangsar⁵ | Kuala Lumpur, Malaysia | Residence | MYR 0.19B | | V | | |
| Metropolitan Village | Taipei | Residence | 3.56B | | | V | |
| Green Utopia | Taichung | Residence | 4.01B | | | V | |
| Heng Mu | New Taipei | Residence | 5.28B | | | | V |
| Poetic Yard | New Taipei | Residence | 4.46B | | | | V |

^{1. (1)} Target sales value represents the total amount for JV and subsidiary-owned projects, and the portion attributable to CDC for other projects.

⁽²⁾ Actual amounts for sold-out projects; estimated sales value for others.

^{2.} Denotes the year in which the project would start handover and recognize revenues.

^{3.} Owned by JV between Daiwa House Group (Japan) (65%) and CDC (35%)

^{4.} Denotes the estimated value of residential properties. Sales revenue for commercial properties is recognized based on the completion percentage method.

^{5.} Owned by CDC subsidiary which CDC holds 60% stake.

Residential Project Pipeline – to be Delivered in 2029 and Later

| Location | Land Lot | Located Area | Target Sales Value* |
|--------------------|-----------------------------------|--|------------------------|
| | Yaxiang Section, Xinyi District | Current site of Taipei Children Welfare Center | 4.95B |
| Taipei | Nangang Section, Nangang District | Near MRT Nangang Software Park Station | 6.37B |
| City | Xuefu Section, Daan District | located at <i>Dunhua South Road</i> Area | 15.40B |
| | Fuxing Section, Daan District | located at Zhongxiao Sogo Shopping Area | Planning |
| New Taipei City | Changti Section, Yonghe District | Sec. 3, Huanhe E. Rd., facing Xindian River | Planning |
| Hsinchu County | Daxue Section, Zhubei City | Near Far Eastern Department Store Zhubei Branch | 7.94B |
| Hsinchu City | Guanghua Section, North District | Near Performing Arts Center of the Cultural Affairs Bureau, Hsinchu City | Planning |
| | Dagui Section, Beitun District | Located in <i>Dakeng Scenic</i> Area | Planning |
| Taichung City | Fengxi Section, Nantun District | Near Fengle Sculpture Park | 4.67B |
| , | Zhouji Section, Beitun District | Near CHC's residential project <i>Green Utopia</i> and <i>Sizhangli Park</i> | Planning |
| Kaohsiung City | Houjin Section, Qianjin District | Current site of Ambassador Hotel Kaohsiung | Planning |

^{*} Target sales value represents value of the project that is allocated to CDC.

Commercial Project Pipeline



Humble Boutique Hotel¹
Taipei, Taiwan
In operation



Hotel Nikko³
Kaohsiung, Taiwan
In operation



Timbri Hotel²
San Francisco, CA, USA
In operation



Dazhi Commercial Building⁴
Taipei, Taiwan
Expected completion in 2027



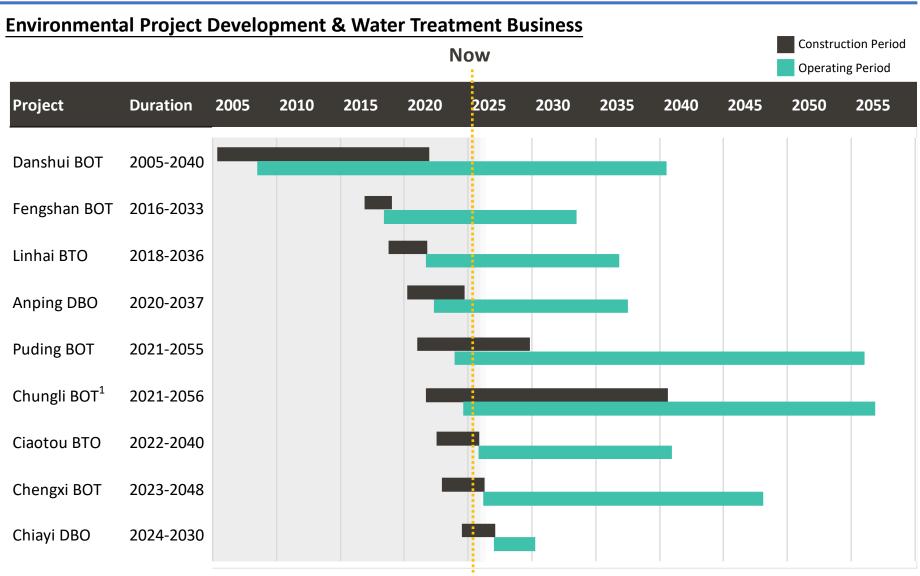
Capri by Fraser²
Kuala Lumpur, Malaysia
In operation



Daan District
Office Building⁵
Taipei, Taiwan
Expected completion in 2029

- Leased to My Humble House Group for rental income.
- 2. Owned by CDC subsidiaries and operated under the brands of Curio Collection by Hilton and Capri by Fraser respectively. CDC owns 70.88% and 55% stake in each project company respectively.
- 3. Owned by JV between Daiwa House Group (Japan) (65%) and CDC (35%) and managed by Hotel Nikko.
- 4. The land for development project is owned by CDC Commercial Development Corporation (CCD), a subsidiary of CDC, which CDC owns 80.65% stake. CDC and CCD jointly develop this project. CDC(including CCD ownership percentage) is expected to receive 89% of the total project value upon completion.
- 5. National Housing and Urban Regeneration Center(HURC) is the implementer, and CDC is the investor. The office building owned by HURC will be entrusted to management for 20 years.

6 Projects in Operation Contribute to Stable Revenue Stream

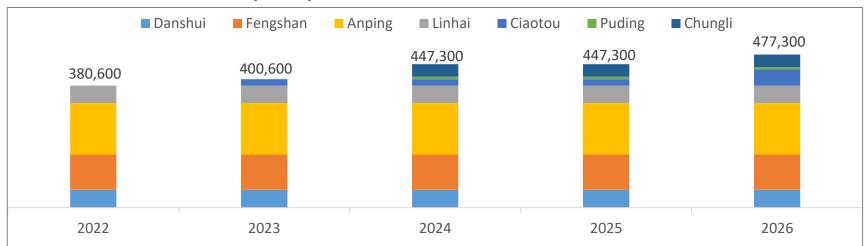


^{1.} The first phase of Chungli BOT project has been completed and has officially commenced operations.

Delivering Stable and High-Quality Water Treatment Capacity, Ciaotou Project to Further Enhance Capacity by 2026

Environmental Project Development & Water Treatment Business

Wastewater Treatment (CMD)



Reclaimed Water Supply (CMD)



^{*} The volumes of wastewater treatment and reclaimed water supply are design capacities, rather than actual treatment or supply volumes. 2026 volume is the estimated designed capacity upon new project completion.



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